



STEEL PRICE INCREASE NOTICE

February 10, 2017

To keep our customers informed, we wanted you to know that we have received multiple price increase notices from several steel suppliers.

Due to the volatility of steel prices we can only hold quote prices for a limited time.

The new pricing is due to many factors but results mainly from an increase in demand, lack of supply because of consolidation in our industry over the last few years, and trade cases that have created a reduction of foreign steel entering the United States.

We are forced to pass along the increases as they come to us, but want to keep you informed as market conditions change.

If you are in a position to make a decision, now is your time to save money on your steel building purchase.

Once the building has been ordered for production the price is locked in and will be protected through shipment as long as the building is not delayed by the customer.

We appreciate the opportunity to earn your business.

Sincerely,

A handwritten signature in black ink, appearing to read "Bruce Brown", with a stylized flourish at the end.

Bruce Brown
President

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